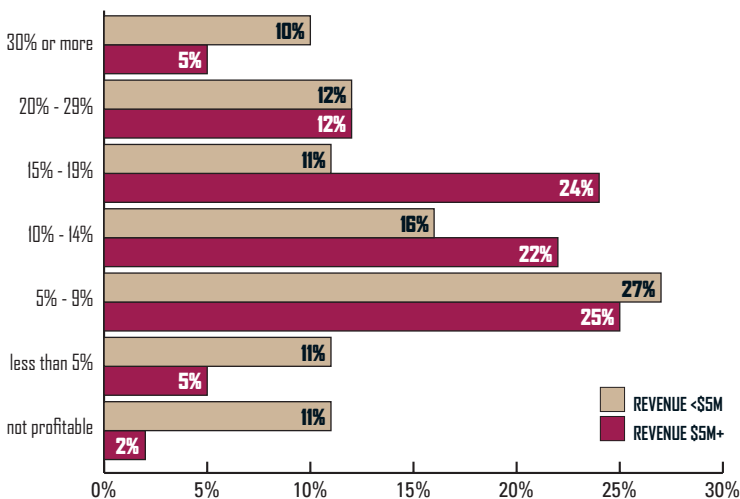
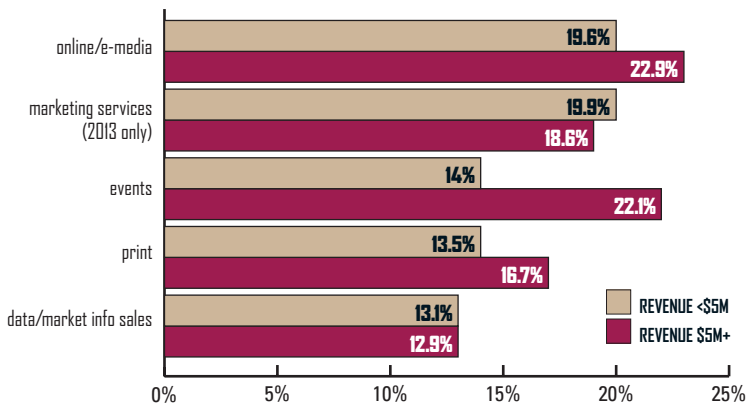


**CHART 3: What was your organization's overall profitability in 2012?**



**CHART 4: How profitable were each of these areas of your organization in 2012?**



**CHART 5: What were the fastest growing parts of your organization's business in 2012?**

